



Be the *Exception*

by Susie Nelson

A row of stylized human figures. There are 14 purple figures on the left, one orange figure in the center, and 14 purple figures on the right. The orange figure is larger and stands out from the rest.

Mentoring and Mastermind Group

2022 Schedule!

Our “Kick Off 2022 Planning Session: December 28th - 1pm EST on Zoom

Getting great results all starts with developing your strategic plan. During this session we will be creating your plan to double, triple (even 10X!) your business. You will need to gather some info ahead of time (don't worry - I'll be giving you a list!)

Four “Team Training” Events

You'll have the opportunity to invite your entire team to participate for these important topics!

Schedule: 1st Thursday of each quarter, 9pm EST on Zoom

January 6th - 9pm EST
April 7th - 9pm EST
July 7th - 9pm EST
October 6th - 9pm EST

Here's what I tentatively have planned (topics could change based on group member feedback):

- 1) Where do you want to take your business in 2022?
- 2) How to prepare for and earn first -- or next — promotion with ease.
- 3) Leadership 101 - what does it take to be an awesome leader?
(Introduction to my “REAC/CT” formula for effective leadership - Recognition, Engagement, Accountability, Communication, Coaching, Training)
- 4) Why not you? Why not now? Why I believe anyone who is coachable, and willing to implement, can build to the top in their compensation plan.

Bi-Monthly "Work Room" Sessions

This is not training. This is a time where we roll up our sleeves and get work done. Also the perfect time to ask questions and have an open discussion.

These will be the second and fourth Tuesday of each month, 2:00-3:30pm EST on zoom:

Tuesday, January 11th - 2pm EST
Tuesday, January 25th - 2pm EST
Tuesday, February 8th - 2pm EST
Tuesday, February 22nd - 2pm EST
Tuesday, March 8th - 2pm EST
Tuesday, March 22nd - 2pm EST
Tuesday, April 12th - 2pm EST
Tuesday, April 26th - 2pm EST
Tuesday, May 10th - 2pm EST
Tuesday, May 24th - 2pm EST
Tuesday, June 14th - 2pm EST
Tuesday, June 28th - 2pm EST
Tuesday, July 12th - 2pm EST
Tuesday, July 26th - 2pm EST
Tuesday, August 9th - 2pm EST
Monday August 22nd - 2pm EST
Tuesday, September 13th - 2pm EST
Tuesday, September 27th - 2pm EST
Tuesday, October 11th - 2pm EST
Tuesday, October 25th - 2pm EST
Tuesday, November 8th - 2pm EST
Tuesday, November 22nd - 2pm EST
Tuesday, December 13th - 2pm EST
Tuesday, December 27th - FINAL WRAP-UP - 2pm EST

Submit Your Questions: (I may feature it on the Podcast!)

Go to: **DirectSalesDaily.com/ask-a-question**